



Associated  
Insurance  
Consultants

A photograph of a child walking away from the camera down a paved path. The child is wearing a yellow jacket, blue pants, and pink boots, and is holding a large, colorful, floral-patterned umbrella. The path is lined with green trees and grass, and the sky is overcast.

# Insurance consultancy & brokerage

[www.ins-aic.com](http://www.ins-aic.com)



## History

Associated Insurance Consultants (AIC) was established in Beirut, Lebanon in May 2001 and resumed operations in Abu Dhabi, the capital of the United Arab Emirates officially in 2007 on the basis of 15 years of experience in the insurance field.

AIC is a leading independently-owned private firm. It is partly employee-owned. The Company core business is Insurance Brokerage and Consultancy; thus providing solutions to the all commercial and retail segments.

Its shares are not negotiable and cannot be transferred to third parties without the prior approval of shareholders representing at least 75 percent of the capital.

## Mission

Our mission is to provide the highest professional standards in risk transfer services via insurance brokerage, insurance consultancy, alternative risk transfer solutions.

We are dedicated through leadership, expertise, and teamwork to create the safest environment for our customers, to build a smooth business relationship with our partners in the insurance industry, to maximize stockholders’ wealth, and to offer for our employees an enjoyable and stimulating work environment as well as a true opportunity for professional career development.

## Vision

To be a leading insurance broker recognized as vital player in the global market with focus on a clear business model built on customer satisfaction and loyalty and on expansion strategy.

## Business Principles

Credibility  
Accuracy  
Efficiency  
Commitment  
Innovation

## Services

- Services prior to attachment of risk such as risk assessment including determination of environmental risks, selection of guarantors, wording and quoting.
- Services post to attachment of risk such as claims handling, statistics, amendments and risk alterations.

## Products

### Property

Property All Risks  
Business Interruption  
Fire (named perils)  
Natural perils  
Fidelity  
Money

### Casualty

Workers compensation  
Employer liability  
Professional Indemnity  
Product recall and liability  
Motor  
GTPL  
D & O

### Marine

Hull  
Cargo  
Liability  
Energy  
Aviation

### Engineering

Project insurance  
Equipment insurance  
Machinery breakdown  
Electronic equipment  
Advanced loss of profits

### Special Risks

Agricultural insurance  
Contingencies  
Bloodstock / Livestock  
Cyber risks  
Political risks

### Comprehensive / bundled Covers

Householder  
Jeweller Block  
Hotel Block  
Stockbroker  
Art dealer  
Industrial All Risks  
Bankers blanket bond

### Employee Benefits

Personal Accidents  
Group life  
Critical Illness  
Pension – retirement plans  
Health & Medical insurance  
Travel insurance  
Key person insurance  
Kidnap & ransom  
Evacuation / repatriation  
Workmen Compensation

### Personal Lines – Life

Life – Term  
Universal / Whole life  
Saving Plans

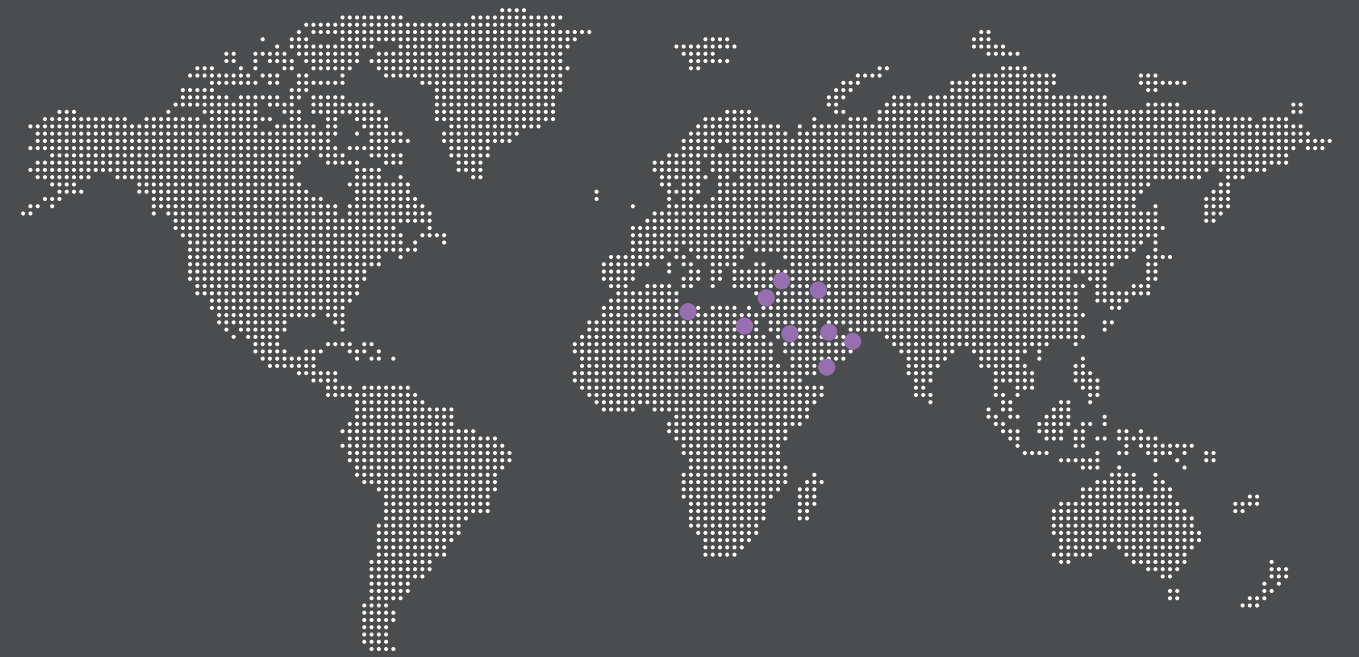
### Personal Lines – non-life

Pet insurance  
Householder  
Yachts  
Motor  
Travel insurance  
Personal Accidents  
Medical Insurance

## Segments & Industries

Aerospace  
Construction & Engineering  
Education  
Embassies & Organizations  
Energy  
Entertainment  
Farming  
Fine art, jewelry and specie  
Financial institutions  
Food and Beverage  
Healthcare

Hospitality & Leisure  
Pharmaceuticals and chemicals  
Private clients  
Real estate  
Retail  
Sports & Entertainment  
Telecommunications  
(Communications, Media & Technology)  
Transportation  
Utilities and Power



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